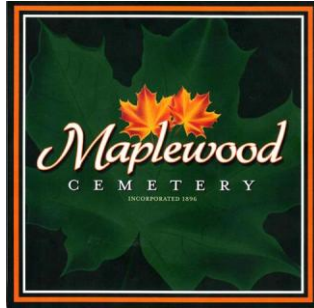




Maplewood Cemetery

Financial Operations Overview

Maplewood Cemetery Association Rates and Charges 2025

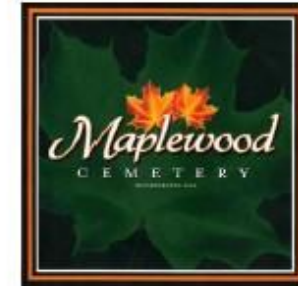
Lot Sales:	
Full size (per grave)	\$1,200
Cremation-only (Section J)	\$600
Interments: (1)	
Adult and Child full/vault	\$1,000
Adult oversized full/vault	\$1,200
Infants (up to 4 ft.)	\$600
Cremated Remains - Human (urn)	\$800
Cremated Remains - Pet (urn) (2)	\$800
Additional Fees:	
Special Grave Maintenance fee (3)	\$200
Weekend & Holiday	\$600
After 3 PM, any day	\$500
Disinterment Fee <i>cremains</i>	\$1,500
Disinterment Fee <i>full/vault</i>	\$3,000
Monument Foundations:	
Per square inch	\$1.80
Minimum Charge	\$519
Duplicate Deed:	
	\$10



For Burial and Cemetery information:
Maplewood Cemetery Voicemail
585-672-1020

Visit us at:
www.MaplewoodCemetery.org

Email us at:
info@MaplewoodCemetery.org



Notes:

- (1) The Rates and Charges include the 2001 NY State mandatory charge of \$35.00 to our Permanent Maintenance account for interments and a \$5 vandalism fee.
- (2) Cremated pets that require a separate grave opening.
- (3) The Special Grave Maintenance Fee will be charged for exceptions to the concrete vault or concrete liner requirements.

Maplewood Cemetery Association

Effective Date	Grave Price	Int:Adult	Int: Holiday	Int:<4'	Int:Cre	Special Fee	Mon: Per In	Mon: Min	Deed: Dup
4/1/2025	\$ 1,200	\$ 1,000	\$ 1,600	\$ 600	\$ 800	\$ 200	\$ 1.80	\$ 519	\$ 10
7/1/2022	\$ 1,200	\$ 800	\$ 1,300	\$ 600	\$ 600	\$ 200	\$ 1.50	\$ 432	\$ 10
1/1/2012	\$ 900	\$ 700	\$ 800	\$ 500	\$ 500	\$ 200	\$ 0.87	\$ 251	\$ 10
10/1/2009	\$ 800	\$ 600	\$ 700	\$ 500	\$ 500	\$ 200	\$ 0.77	\$ 220	\$ 10
3/1/2007	\$ 750	\$ 510	\$ 610	\$ 410	\$ 410	\$ 200	\$ 0.77	\$ 220	\$ 10
3/1/2008	\$ 750	\$ 510	\$ 610	\$ 410	\$ 410	\$ 200	\$ 0.61	\$ 180	\$ 10
3/1/2007	\$ 600	\$ 475	\$ 575	\$ 310	\$ 310	\$ -	\$ 0.54	\$ 155	\$ 10
3/1/2003	\$ 500	\$ 385	\$ 485	\$ 210	\$ 210	\$ -	\$ 0.46	\$ 135	\$ 10
3/1/2001	\$ 500	\$ 350	\$ 450	\$ 200	\$ 200	\$ -	\$ 0.35	\$ 125	\$ 10
1/1/1999	\$ 450	\$ 300	\$ 350	\$ 150	\$ 150	\$ -		\$ 100	\$ 10
3/1/1995	\$ 400	\$ 250	\$ 300	\$ 150	\$ 150	\$ -		\$ 100	\$ 10
9/1/1988	\$ 300	\$ 200	\$ 250	\$ 100	\$ 100	\$ -		\$ 80	\$ 10
9/1/1985	\$ 200	\$ 175	\$ 200	\$ 75	\$ 75	\$ -		\$ 75	\$ 10
1/1/1983	\$ 175	\$ 150	\$ 175	\$ 50	\$ 50	\$ -		\$ 50	\$ 10
1/1/1982	\$ 175	\$ 125	\$ 150	\$ 40	\$ 40	\$ -		\$ 45	\$ 10
12/1/1981	\$ 125	\$ 125	\$ 150	\$ 40	\$ 40	\$ -		\$ 45	\$ 10
1/1/1978	\$ 125	\$ 100	\$ 150	\$ 40	\$ 40	\$ -		\$ 40	\$ 10
1/1/1973	\$ 100	\$ 75	\$ 90	\$ 40	\$ 30	\$ -		\$ 40	\$ 10
9/1/1966	\$ 75	\$ 65	\$ 80	\$ 30	\$ 20	\$ -		\$ 40	\$ 10

(*The Rates and Charges include the 2001 NY State mandatory charge of \$35.00 to our Permanent Maintenance account for interments and a \$5 vandalism fee.)

(** An additional charge may be made for snow removal or penetration of frost based on the additional costs to the cemetery pursuant to Section 1590 (d) of the not-for-profit corporation law.

(1) The Special Grave Maintenance Fee will be charged for exceptions to the concrete vault or concrete liner requirements.

Analyze – how is our business doing?

	2002	2003	2004	2005		per grave	x25%
Grave Sales	51	43	59	56		500.26786	\$7,003.75
Interments	41	54	56	46		\$365.98	\$1,610.00
Income - Receipts	\$48,598.94	\$44,233.47	\$55,049.93	\$52,081.27			
Income - Interest	\$11,293.07	\$4,319.88	\$4,479.87	\$4,759.32			
Income - Total	\$59,892.01	\$48,553.35	\$59,529.80	\$56,840.59			
Expense	(\$83,159.89)	(\$57,425.21)	(\$56,111.24)	(\$54,580.01)			
Annual Change:	(\$23,267.88)	(\$8,871.86)	\$3,418.56	\$2,260.58			
Annual Receipts:							
PM Receipts							
PM Interest	\$5,335.88	\$2,764.08	\$3,048.94	\$3,259.96			
General Account Receipts	\$48,598.94	\$44,233.47	\$55,049.93	\$52,081.27			
General Account Interest	\$5,835.05	\$1,550.74	\$1,427.40	\$1,495.91			
Trust Account Receipts			\$35.00				
Trust Account Interest	\$122.14	\$5.06	\$3.53	\$3.45			
Final Balances:							
PM Balance	\$143,389.28	\$150,724.28	\$160,715.53	\$168,729.28			
General Account Balance	\$167,863.08	\$105,286.27	\$108,704.83	\$110,965.41			
Trust Account Balance	\$4,335.00	\$4,335.00	\$4,370.00	\$4,370.00			
Total Funds:	\$315,587.36	\$260,345.55	\$273,790.36	\$284,064.69			
Notes:							
PM receives:							
25% of Grave Sales							
\$35.00 per interment (burials)							
2002 Expenses include a principal loss in a Putnam fund							
Why is 2002-ending balance different than 2003-starting balance?							

Maplewood Cemetery Association

(INCORPORATED 1896)

C/O 1460 LEHIGH STATION ROAD

HENRIETTA, NEW YORK 14467

GENERAL ACCOUNT - 2002

Balance Forward - December 31, 2001

\$ 191,130.96

GENERAL ACCOUNT RECEIPTS - Jan. 1, 2002 to Dec. 31, 2002

Checking Account Receipts:

Grave Sales	51	\$ 27,940.00
Interments	41	14,910.00
Foundations		5,704.00
Tax Refund		11.68
HSBC Checking account Interest		33.26

Total Checking Account Receipts

\$ 48,598.94

Interest Receipts:

M&T Bank Savings Acct. # 0111421707	\$ 510.49
PM Key Bank CD's (3)	2,601.00
Putnam U.S. Gov't. Trust Fund (A) BBB8	\$ 2,224.39

Total Permanent Maintenance Acct. Interest

5,335.88

M & T Bank Perpetual Care Account # 4191902236	\$ 7.18
TR Putnam Equity Fund - BBDY to BBB3 - Special Care Acct.	23.64 91.32

Total Trust Fund Interest

122.14

M & T Bank Savings Account # 0111421699	\$ 247.63
Key Bank CD's (2)	1,402.29
GEN Putnam Fund of Boston (A) BBCX to BBBC	\$ 2,008.15
Putnam Growth and Income Fund (A) BBBE	678.75
Putnam Equity Fund (A) BBBW to BBC4	1,498.23

Total General Account Interest

\$ 5,835.05

TOTAL GENERAL ACCOUNT RECEIPTS

\$ 59,892.01

Note: Interest Receipts, all Accounts.	\$ 11293.07
(Checking Acct.)	33.26
	\$ 11326.33

Presenting the financial reports (2006)

Maplewood Cemetery Association

150 MIDDLE ROAD
HENRIETTA, NY 14467



DIRECTORS QUARTERLY MEETING

June 7, 2006

Paul Macauley, President, called the meeting to order at 7pm.

Linda Stockmaster who is assisting the secretary Phyllis McHargue read the minutes of the March quarterly meeting. Minutes were approved with a motion from George Zornow and seconded by Carol Feasel. Phyllis McHargue read the Treasurers Report of HSBC Checking Account from January 1st to May 31, 2006 as follows:

Forwarded 1/1/06	\$ 9,546.31
Receipts +	\$ 14,515.34
Expenses -	\$ 9,779.73
Balance as of 5/31/06 =	\$ 14,281.92

Superintendent Carol Feasel reported that trash pickup and lawn mowing is going well and the cemetery looks awesome. She reported a wall in the A section that has several stones on it needs to be looked at by Larry Rath before they fall over. There is also a monument that is flat on the ground which seems to be rising up and the mower is catching it. A suggestion to add a concrete frame or something to keep the monument from moving so that the mower can go over the top of it without hitting it was proposed. Phyllis agreed and that there are two monuments that lay on the ground in the A section that should be looked at. Carol will ask Larry for his recommendations. Phyllis also suggested leveling the ground around it.

A walk through of the cemetery occurred on Thursday, May 18th by several committee members.

Grounds Report was given by Ray Feasel. Additional dirt continues to come in to fill in the new area at the east end and there maybe 2,000 more yards coming. Pike Construction has not stopped and is committed to leveling and completing the filling in of the additional dirt. Paul Macauley reported that he and Ray had planted the new Red Maple tree by the shed.

Ray and Gary Stockmaster both researched a company called Grever & Ward Inc. to assist in the design of the new section. They are a professional cemetery planning group. Ray came by their name from the Grove Place cemetery and Gary from looking on the web. Ray has heard that they are pricey. We agreed that an estimate should be obtained to determine if we should move forward with them to design the new area.

Paul Macauley reported that he has groomed, mulched and trimmed the Memorial Garden. Another flower planting should happen later. Some of the pavers are sinking and he will take care of them. Carol wanted to recognize all the hard work that Paul has put in by suggesting some sort of gift certificate but Paul declined.

Gary Stockmaster reported about some problems with our website. Henrietta Historical Society is behind in their payments so he made a suggestion to pay for our own site which would be \$60 for the year. This would allow us to have a website address of MaplewoodCemetery.org. Ray made a motion to proceed and it was seconded by George Zornow.

Gary reported on the "Clone Phyllis" campaign and it was going well. He has converted several documents into electronic PC documents and has standardized the formats. Documents list the contents of Phyllis' file cabinets, a list of contact, etc. A discussion was had about the method that is used to determine who updates the rules and regulations and Carol said it is done when needed by the directors. Gary added a copy of the New York State rules for not for profit cemeteries to our documentation. He has copies of the rule and regulations covering planting and graves specifications which can be handed out. Rules for the treasurer were given to Phyllis by George and Gary also added them to the documentation from the web. Gary has a job description from 1982 for the superintendent and created one for sales. He suggested that the other jobs should have a similar document.

Carol reported that the shrubs by the Murray grave stone have been removed after 2 years of trying. Paul suggested that we be consistent and there are two grave within 50' of Murray's that have similar violations. While

Maplewood Cemetery Association

150 MIDDLE ROAD
HENRIETTA, NY 14467



2006

EXPENSES - HSBC Bank Checking Account - General Account

Interments	\$ 5,200.00
Foundations	4,389.00
Transfer to PM Account (25% of Grave Sales)	4,941.25
Transfer to PM Account (\$35.00 per Interment)	1,610.00
Carol Feasel (Net Payroll - Superintendent)	3,207.81
Phyllis McHargue (Net Payroll - Sec'y. - Treas.)	3,094.00
Mark Feasel (Net Payroll - Lawn Care & Cremations)	6,204.46
Payroll Taxes - Federal and State	5,264.53
Unemployment Insurance	248.86
Christopher Shafer - Lawn Care Contract	4,356.00
New York Cemetery Fees -	308.00
Upstate Disposal	597.13
Rochester Gas and Electric	240.84
Office Supplies - Copying, Printing, Postage, File folders	646.42
Equipment Repair and Supplies - Tractors	735.11
Insurance - Multi-Peril, Fidelity Bond, Comp. & DBL	2,723.05
B & L Excavating	125.00
Total HSBC Checking Account Expenses	\$ 43,891.46

EXPENSES - M & T Bank Savings Account # 699

Grever & Ward Inc.	3,780.00
Total M & T Bank Savings Account # 699	\$ 3,780.00
TOTAL EXPENSES	\$ 47,671.46

Summary of General Account - January 1, 2006 to December 31, 2006

Balance Forwarded Jan 2006	\$ 111,206.09
Total 2006 Receipts	+ 44,803.86
Total 2006 Expenses	- 47,671.46
General Account Balance	\$ 108,883.49
Plus	
Transfer of Funds - PM to General	\$ 40,000.00
Upstate CD	\$ 25,000.00
General Account Balance	\$ 15,000.00
	\$ 148,338.49

(Corrected Statement 3-8-07)

Maplewood Cemetery Association

150 MIDDLE ROAD
HENRIETTA, NY 14467



2006 - General Account Receipts

HSBC Checking Account Receipts

Grave Sales (39)	\$ 19,765.00
Interments (46)	13,330.00
Foundations	5,809.00
Interest	13.66
Duplicate Deed Written	10.00

Total Checking Account Receipts

\$ 38,927.66

Interest Receipts

Permanent Maintenance Interest

M & T Savings BankAcct. # 0111421707	\$ 181.25
Key Bank CD's - (3) 5 Year Term CD's	2,273.37
Key Bank CD - 2004- 4 Year @ 3.05%	641.52
Upstate Bank - CD 1 Year @ 4.69%	1,170.89

Total Permanent Maintenance Interest

\$ 4,267.03

Trust Account Interest

M & T Bond Perpetual Care Acct. #15004191902236	\$ 3.43
---	---------

Total Trust Acct. Interest

\$ 3.43

General Account Interest

M & T Savings Account # 0111421699	\$ 207.03
Key Bank CD's - (2) 5 Year Term CD's	1,398.71

Total General Account Interest

\$ 1,605.74

Total Interest Receipts

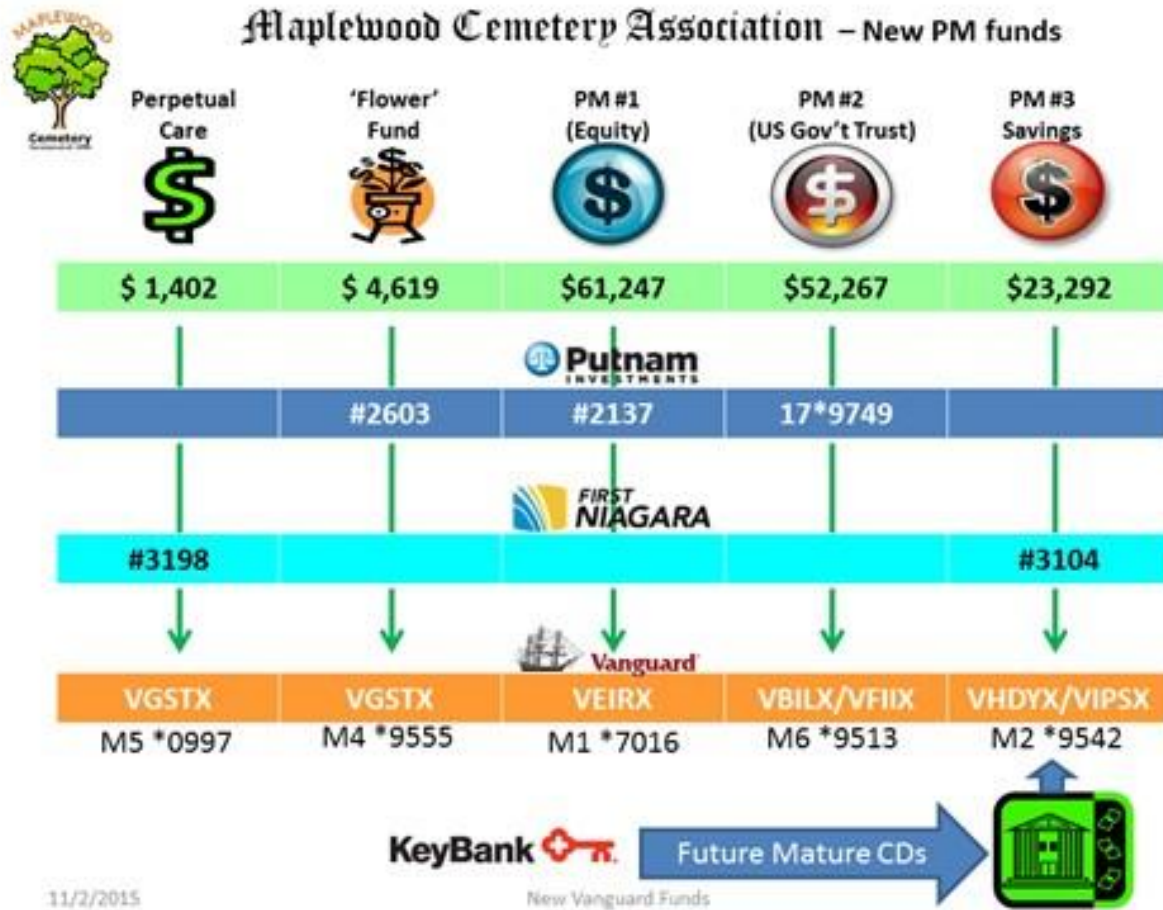
\$ 5,876.20

TOTAL GENERAL ACCOUNT RECEIPTS

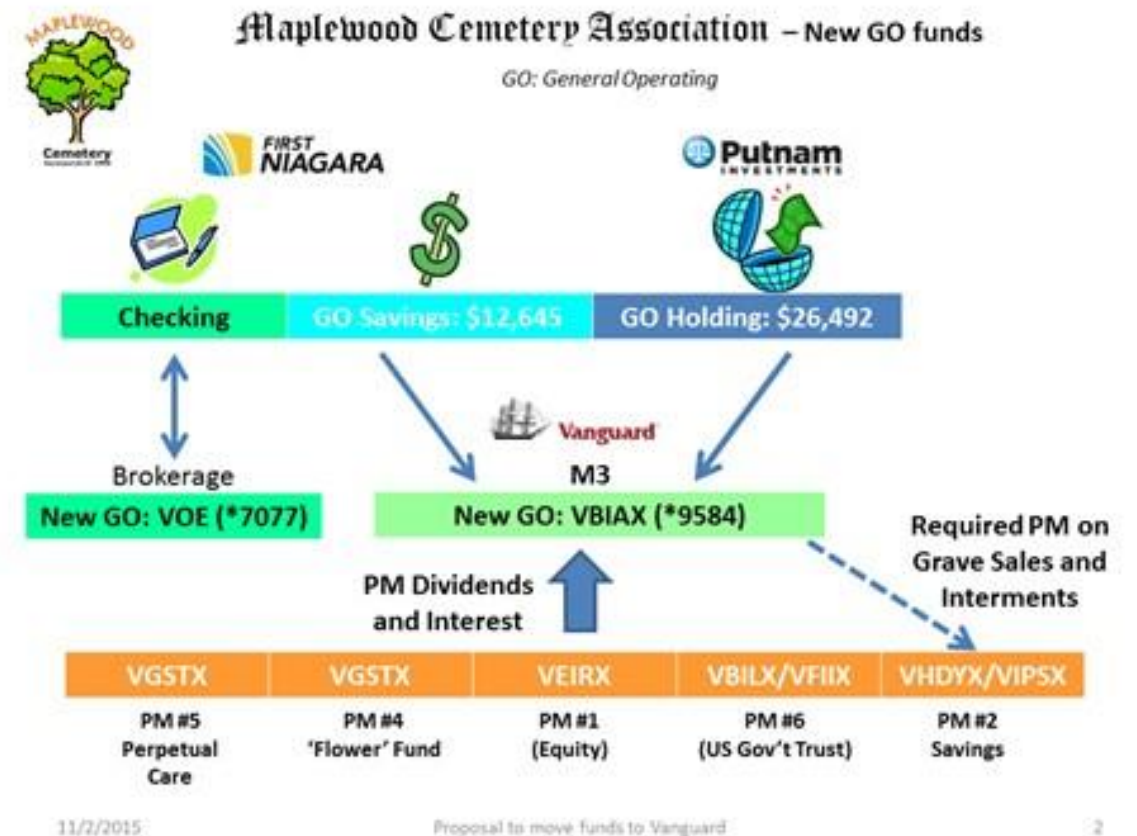
\$ 44,803.86

Managing the accounts

Accounts were analyzed, simplified and optimized.



11/2/2015

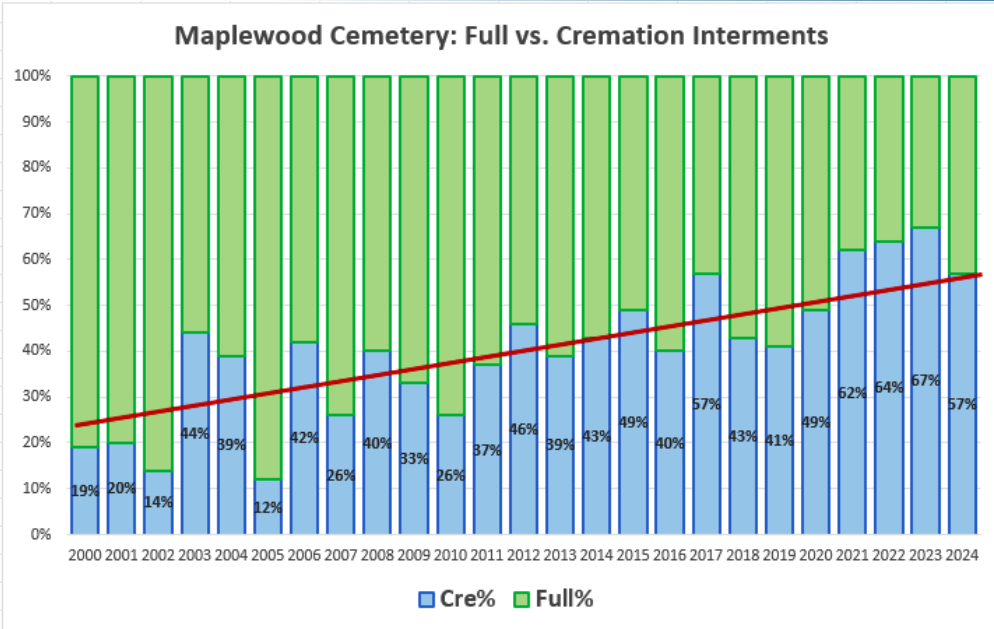
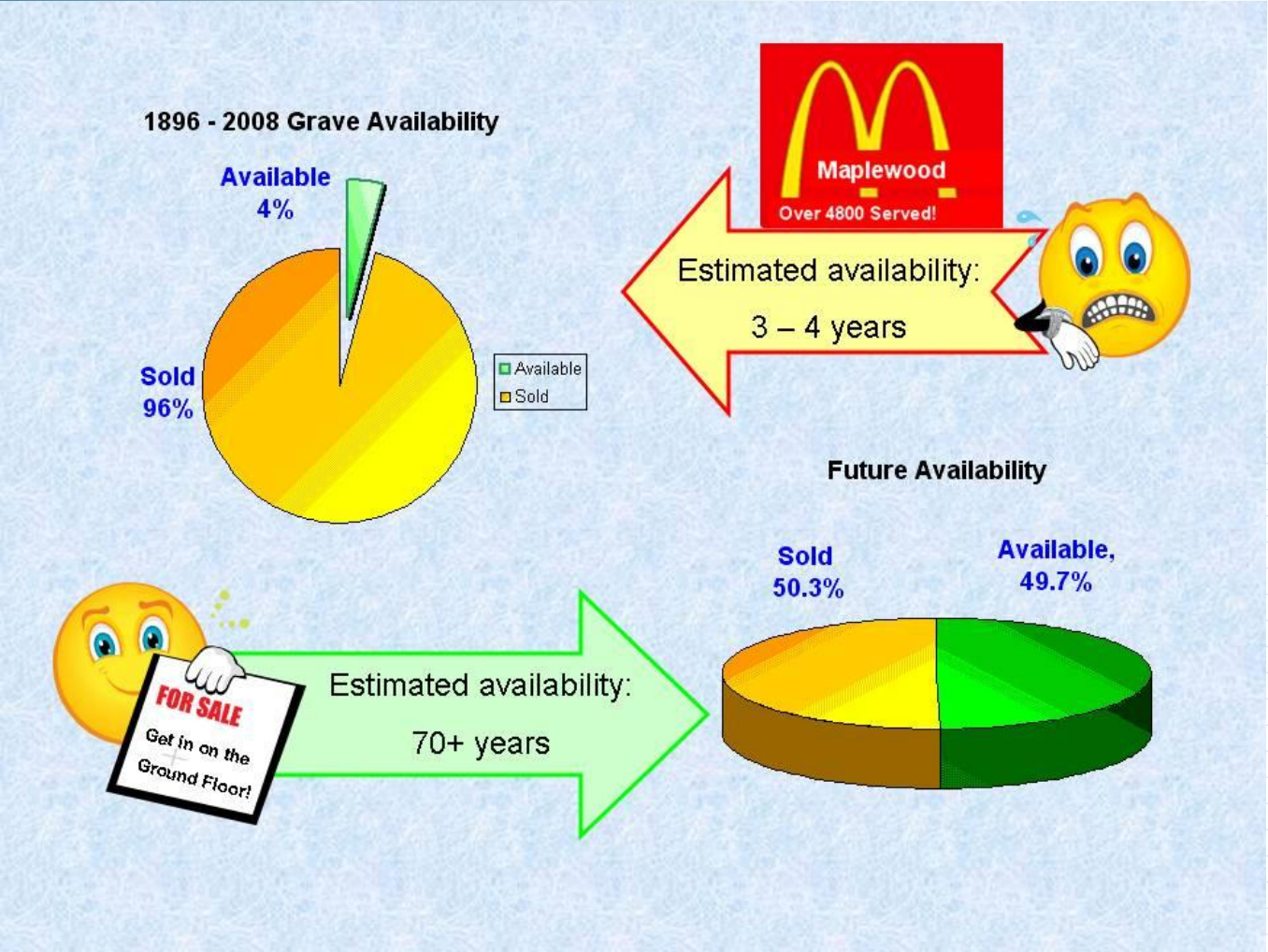


11/2/2015

Proposal to move funds to Vanguard

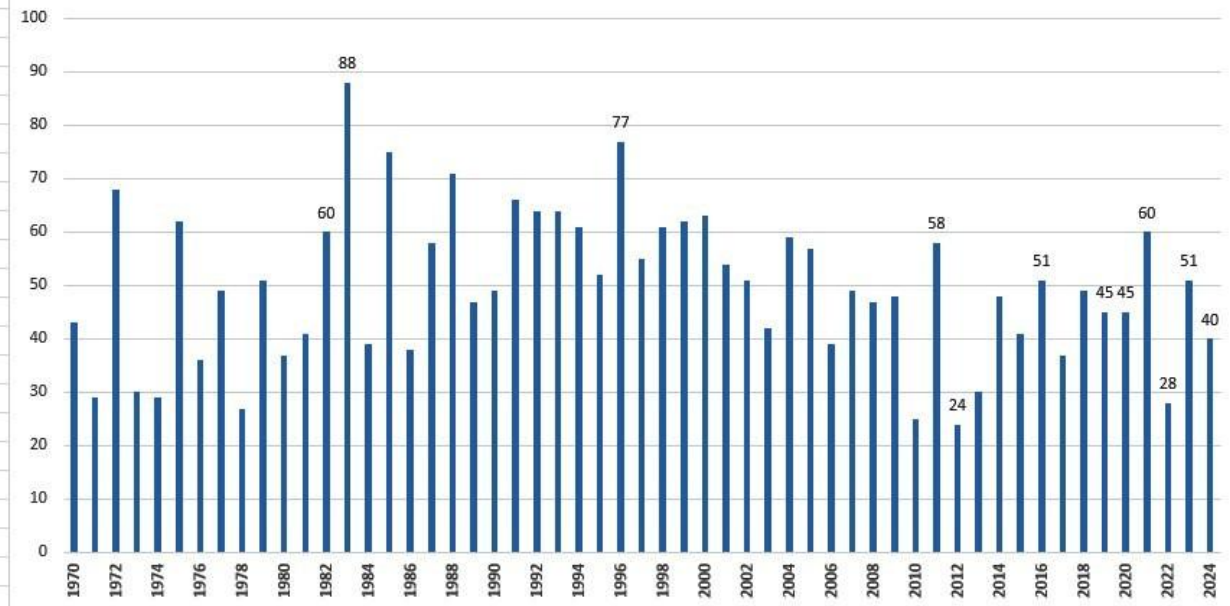
2

What's the business forecast?



Tracking.....

Grave Sales: Annual Totals



Average:	51
Sum of Grave Sales:	2730
Count of Years:	54

PROFIT & LOSS This fiscal year to date

Net profit for FY25 to date

\$91,347 i 99%

↑ Up 47% from this time in FY24

\$131,230

Income



\$39,883

Expenses



Categorize 1 transaction

EXPENSES This fiscal year to date

Spending for FY25 to date

\$39,883 i 100%

↓ Down 25% from this time in FY24



- Payroll Expenses
- Cemetery Services
- Account Transfer
- Other
- 1 to review

Categorize 1 transactions

INVOICES

! \$7,200.00 needs attention

\$19,044 Unpaid Last 365 days

\$13,700

Overdue



\$5,344

Not due yet



\$19,373 Paid Last 30 days

\$0

Not deposited



\$19,373

Deposited

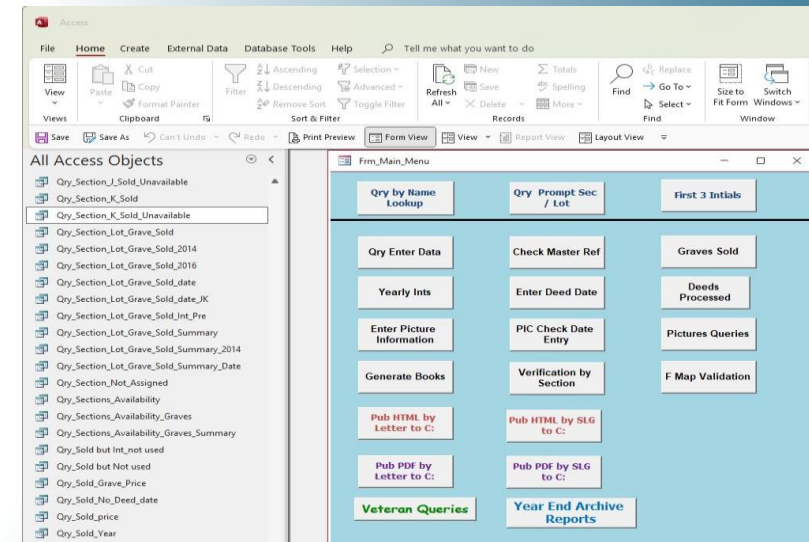
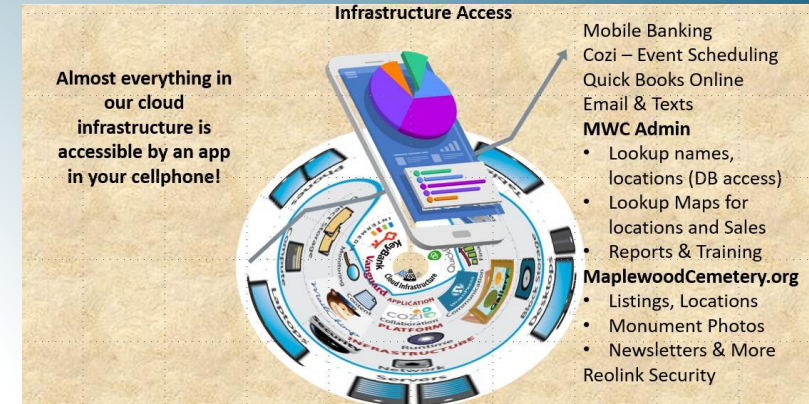
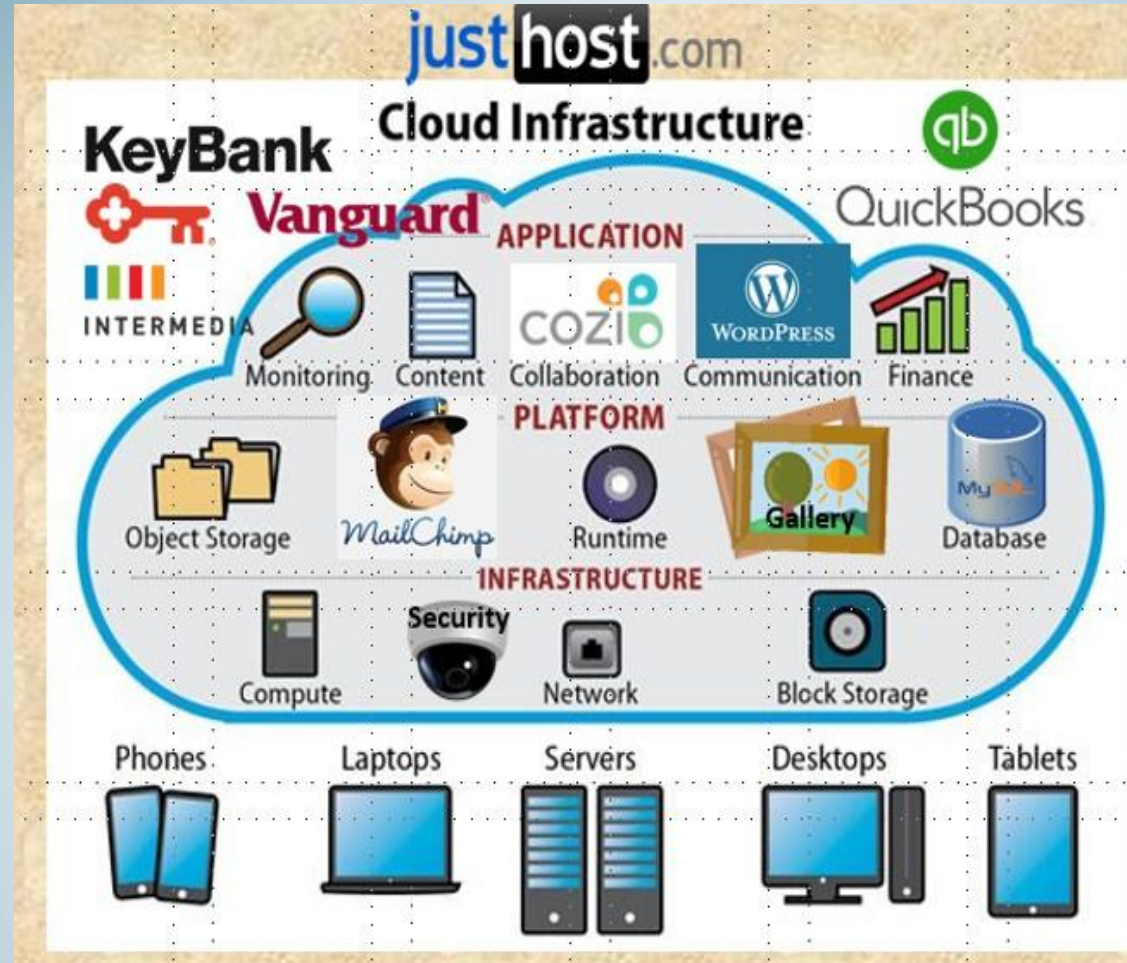
SALES

Data updated a few seconds ago

Total sales

\$116,830.66





Keep accurate data, use the tools

The technology has changed. So must we.....

	MWC 2024	KJKCS 2024	KJKCS 2025	MWC 2025
Lot Sales: MWC				
Full size (per grave)	\$ 1,200			\$ 1,200
Cremation-only (Section J)	\$ 600			\$ 600
Interments: (1)				
Adult and Child (casket/vault)	\$ 800	\$ 400	\$ 500	\$ 1,000
Oversized opening		\$ 500	\$ 600	\$ 1,200
Infants (up to 4 ft. length - casket/vault)	\$ 600	\$ 300	\$ 400	\$ 600
Cremated Remains - Human (urn)	\$ 600	\$ 300	\$ 400	\$ 800
Cremated Remains – Pet (urn) (2)	\$ 600	\$ 300	\$ 400	\$ 800
Additional Fees:				
Special Grave Maintenance fee (3)	\$ 200			\$ 200
Saturday, Sunday & Holiday after 3PM burial, any day	\$ 500	\$ 300	\$ 300	\$ 600
Late fee (per hour)		\$ 50	\$ 50	
Winter Fee, (Dec.1-April 1)	\$ 50	\$ 50	\$ -	
Disinterment Fee (casket)	\$ 1,500	\$ 1,000	\$ 2,000	\$ 3,000
Disinterment Fee (cremains urn)	\$ 1,500	\$ 300	\$ 400	\$ 1,500
Monument Foundations:				
Per square inch (6)	\$ 1.50	\$ 0.80	\$ 1.00	\$ 1.80
Minimum Charge	\$ 432	\$ 230	\$ 350	\$ 519

What drives our prices?

Contract Cost per sq in:					\$ 1.00
Price Charged per sq in:					\$ 1.80
Width	Depth	Sq In	Cost	Price charged	
24	12	288	\$ 288	\$ 519	
24	14	336	\$ 336	\$ 605	
24	16	384	\$ 384	\$ 692	
24	18	432	\$ 432	\$ 778	
26	12	312	\$ 312	\$ 562	
26	14	364	\$ 364	\$ 656	
26	16	416	\$ 416	\$ 749	
26	18	468	\$ 468	\$ 843	
28	12	336	\$ 336	\$ 605	
28	14	392	\$ 392	\$ 706	
28	16	448	\$ 448	\$ 807	
28	18	504	\$ 504	\$ 908	
30	12	360	\$ 360	\$ 648	
30	14	420	\$ 420	\$ 756	
30	16	480	\$ 480	\$ 864	
30	18	540	\$ 540	\$ 972	
32	12	384	\$ 384	\$ 692	
32	14	448	\$ 448	\$ 807	
32	16	512	\$ 512	\$ 922	
32	18	576	\$ 576	\$ 1,037	
34	12	408	\$ 408	\$ 735	
34	14	476	\$ 476	\$ 857	
34	16	544	\$ 544	\$ 980	
34	18	612	\$ 612	\$ 1,102	
36	12	432	\$ 432	\$ 778	
36	14	504	\$ 504	\$ 908	
36	16	576	\$ 576	\$ 1,037	
36	18	648	\$ 648	\$ 1,167	
38	12	456	\$ 456	\$ 821	
38	14	532	\$ 532	\$ 958	
38	16	608	\$ 608	\$ 1,095	
38	18	684	\$ 684	\$ 1,232	
Contract Cost per sq in:					\$ 1.00
Price Charged per sq in:					\$ 1.80
Width	Depth	Sq In	Cost	Price charged	
44	12	528	\$ 528	\$ 951	
44	14	616	\$ 616	\$ 1,109	
44	16	704	\$ 704	\$ 1,268	
44	18	792	\$ 792	\$ 1,426	
46	12	552	\$ 552	\$ 994	
46	14	644	\$ 644	\$ 1,160	
46	16	736	\$ 736	\$ 1,325	
46	18	828	\$ 828	\$ 1,491	
48	12	576	\$ 576	\$ 1,037	
48	14	672	\$ 672	\$ 1,210	
48	16	768	\$ 768	\$ 1,383	
48	18	864	\$ 864	\$ 1,556	
50	12	600	\$ 600	\$ 1,080	
50	14	700	\$ 700	\$ 1,260	
50	16	800	\$ 800	\$ 1,440	
50	18	900	\$ 900	\$ 1,620	
52	12	624	\$ 624	\$ 1,124	
52	14	728	\$ 728	\$ 1,311	
52	16	832	\$ 832	\$ 1,498	
52	18	936	\$ 936	\$ 1,685	
54	12	648	\$ 648	\$ 1,167	
54	14	756	\$ 756	\$ 1,361	
54	16	864	\$ 864	\$ 1,556	
54	18	972	\$ 972	\$ 1,750	
56	12	672	\$ 672	\$ 1,210	
56	14	784	\$ 784	\$ 1,412	
56	16	896	\$ 896	\$ 1,613	
56	18	1008	\$ 1,008	\$ 1,815	
58	12	696	\$ 696	\$ 1,253	
58	14	812	\$ 812	\$ 1,462	
58	16	928	\$ 928	\$ 1,671	
58	18	1044	\$ 1,044	\$ 1,880	

Product Categories

QuickBooks is our primary financial tool

NAME	☐		Grave Sales	Section: Lot: Grave:	Grave Sales
Advertising (deleted)	☐		Hold Request	60-day hold request	Grave Sales
	☐		Insurance	The Hartford	Insurance
Donation	☐		Interments - After 3PM Charge (any day)	After 3PM Charge (any day)	Interments
Foundations	☐		Interments - Grave Opening (Cremated)	Cremation Opening	Interments
	☐		Interments - Grave Opening (Full Interment)	Grave Opening (Full)	Interments:...
	☐		Interments - Weekend-Holiday Charge	Weekend-Holiday Charge	Interments
Garden & Landscape					
Gardens-Landscaping					
Grave Sales					
Insurance					
Interments					
— Grave Opening (Full Interment)					
Monument Foundation					

Details

Basic info

Name

Interments - Grave Opening (Full Interment)

Item type

Service

SKU

* KJKCS/MWC

Category

Grave Opening (Full Interment)

Class

Full Interment

Sales

Description

Grave Opening (Full)

Price/rate

\$1,000.00

Income account

Interment Income

Purchasing

Description

Grave Opening - Full

Cost

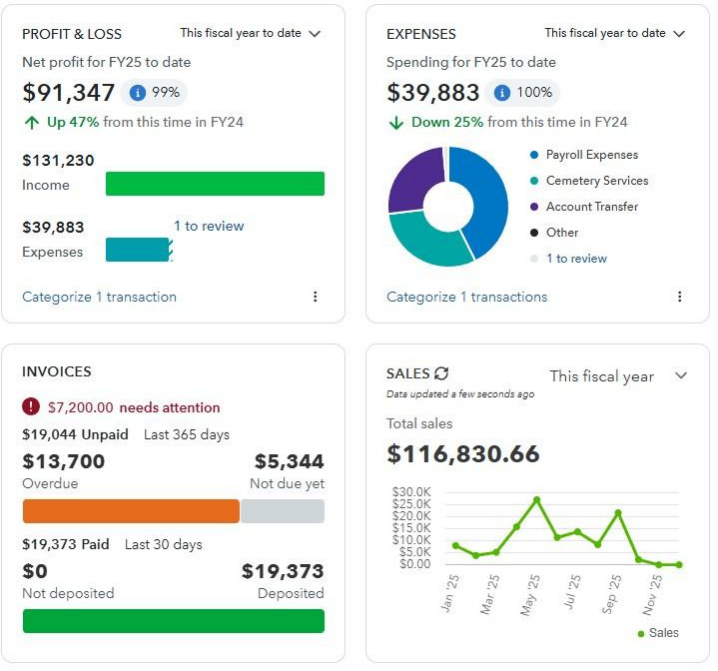
\$500.00

Expense account

Interments - Grave Opening

Preferred vendor

KJK Cemetery Services LLC



QBO Grave Sale

Bill to

Vikki Cheal
6381 Chili Riga Center Road
Churchville, NY 14428

Ship to

Vikki Cheal
6381 Chili Riga Center Road
Churchville, NY 14428

Ship from (hidden)

24 Flinton Run
Churchville, NY 14428

Ship via

Invoice no.

2459

Shipping date

MM/DD/YYYY

Terms

Net 30

Tracking no.

Invoice date

09/16/2025

Due date

10/16/2025

Edit Customer

Remove shipping info

Section

K

Lot or Row

13

Grave

6,7,8

Tags (hidden)

Income: Grave Sale

Product or service

#	Service Date	Product/service	Description	Qty	Rate	Amount	Class (hidden)	Tax
1	09/16/2025	Grave Sales:Grave Sales	Section: K Lot: 13 Grave: 6	1	1,200.00	\$1,200.00	Cem Services:Grave Sale	
2	09/16/2025	Grave Sales:Grave Sales	Section: K Lot: 13 Grave: 7	1	1,200.00	\$1,200.00	Cem Services:Grave Sale	
3	09/16/2025	Grave Sales:Grave Sales	Section: K Lot: 13 Grave: 8	1	1,200.00	\$1,200.00	Cem Services:Grave Sale	
4								

QBO generates the sales invoice and records the payments to the customer account.

The ACCESS Database must be updated manually to record the sale location and owner.

The ACCESS Database is the Master Record of all graves.

The new records are then uploaded to MWCAdmin.

VC

Vikki Cheal

Add company name

Email

vc1228@gmail.com

Phone

(585) 880-2661

Billing address

6381 Chili Riga Center Road, Chur...

Shipping address (same as billing address)

6381 Chili Riga Center Road, Chur...

Notes

Section: K Lot: 13 Grave: 6 (Quyen Tang)
Section: K Lot: 13 Grave: 7 (Lyn...

Custom Fields

Financial summary

Open balance \$0.00

Overdue payment \$0.00

Transaction List

Activity Feed

Statements

Recurring Transactions

Projects

Customer Details

Late Fees

Notes

Tasks

Batch actions

All plus deposits

All

All

View Recurring Templates

Feedback

DATE	TYPE	NO.	CUSTOMER / PROJECT	MEMO	AMOUNT	STATUS	ACTION
9/16/25	Deposit		Vikki Cheal	System-recorded deposit for QuickBooks Payments	-\$3,600.00		View/Edit
9/16/25	Payment		Vikki Cheal		\$3,600.00	Closed	View/Edit
9/16/25	Pledge	2459	Vikki Cheal	Section: K Lot: 13 Grave: 6 (Quyen Tang) Section: K Lot: 13 Grave: 7 (Lynn Tang)	\$3,600.00	Paid	View/Edit Print
Total					-\$3,600.00		

The Results loop begins: 3								
Last	First	Middle	Section	Lot	Grave	Rev	Int	C
Tang	Dan	Thang	K	13	8	R	X	-
Tang	Lynn		K	13	7	R		-
Tang	Quyen		K	13	6			-

Results from searching for **DEED Owner** in MWCAdmin

QBO Interment, (full) Pledge Invoice), Payment, Expense

Verify that Grave has been paid for:



Last	First	Middle	Section	Lot	Grave	Rev	Int	Cre	CrePos	Update	Int Year	Dod	Age	Grave_Sold	Price	Owner(s)	Deed
Tang	Dan	Thang	K	13	8	R	X	-		2025-09-20	2025	9/15/2025	93	2025-09-16	\$1200	Vikki Cheal	2025-09-16 00:00:00

Bill to

Dan Thang Tang
c/o Miller FH

Edit Customer

Ship to

Dan Thang Tang

Remove shipping info

Ship from (hidden)

24 Flinton Run
Churchville, NY 14428

Ship via

Miller FH

Invoice no.

2460

Shipping date

09/20/2025

Terms

Due on receipt

Invoice date

09/16/2025

Due date

09/20/2025

Tracking no.

Section

K

Lot or Row

13

Grave

8

Tags (hidden)

Income: Full Interment

Start typing to add a tag

Manage tags

Product or service

#	Service Date	Product/service	Description	Qty	Rate	Amount	Class (hidden)	Tax
1	09/20/2025	Interments:Grave Opening ...	Grave Opening (Full): Dan Tang, K13 #8	1	1,000.00	\$1,000.00	Cem Services:Interme...	
2	09/20/2025	Interments:Interments - We...	Weekend-Holiday Charge: Dan Tang, K13 #8	1	600.00	\$600.00	Cem Services:Interme...	
3								

TD

Tang, Dan

Add company name

Email

Add email

Phone

Add phone number

Billing address

Add billing address

Shipping address

Add shipping address

Notes

Grave Opening (Full): Dan Tang, K13 #8

Weekend-Holiday Charge: Dan Tan...

Show more

Custom Fields

Financial summary

Open balance

\$0.00

Overdue payment

\$0.00

Transaction List

Activity Feed

Statements

Recurring Transactions

Projects

Customer Details

Late Fees

Notes

Tasks

Batch actions

Type

All plus deposits

Status

All

Date

All

View Recurring Templates

Feedback

	DATE	TYPE	NO.	CUSTOMER / PROJECT	MEMO	AMOUNT	STATUS	ACTION
	9/20/25	Payment	5052 (Miller FH)	Tang, Dan		\$1,600.00	Closed	View/Edit
	9/16/25	Pledge	2460	Tang, Dan	Grave Opening (Full): Dan Tang, K13 #8 Weekend-Holiday Charge: Dan	\$1,600.00	Paid	View/Edit Print
Total						\$0.00		

Bill #1887

Copy

Give feedback

Settings

Help

Close

Vendor

KJK Cemetery Services LLC

KJK Cemetery Services LLC

Bill Pay ACH info

Missing Add payment info

Mailing address

Kurt J Knapp
Kurt J Knapp
283 Chelsea Meadows Dr
West Henrietta, NY 14586-9667
US

Terms

Due on receipt

Bill date

09/20/2025

Due date

10/01/2025

Bill no.

1887

Permit no.

Tags (2)

Start typing to add a tag

Manage tags

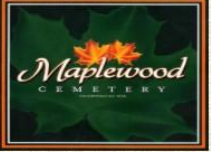
Category details

#	CATEGORY	DESCRIPTION	AMOUNT	BILLABLE	TAX	CUSTOMER / PROJECT	CLASS
1	Cemetery Services:Interment:	GO: Barbara Alexander	\$800.00			Barbara Alexander	Cem Services:Interment:Full Interment
2	Cemetery Services:Interment:	GO: Dan Tang	\$800.00			Tang, Dan	Cem Services:Interment:Full Interment
3	Cemetery Services:Foundatio	FND: Newton	\$364.00			Monuments - McGee, John H. & Son:Newton, Kenneth	Cem Services:Foundation
4	Cemetery Services:Foundatio	FND: Carpenter	\$608.00			Monuments - Rochester Monument Co, Inc:Carpenter, Larry	Cem Services:Foundation
5	Cemetery Services:Foundatio	FND: Logan	\$512.00			Monuments - McGee, John H. & Son:Logan, Jennifer	Cem Services:Foundation
6							

Add lines Clear all lines

How are the foundation PRICE and COST calculated?

Maplewood Admin Menu 2



Rev. 20251008

First Last Sec-Lot

Availability Int Year Sold Year

Maps Menu



Foundation \$ FND-MNT Status

Incomplete Orders

Reverse Burials Pets Deed Owner Mnt Co

Reports Training Sales Forms

HEIRLOOM MEMORIALS
J. Warren McGee

John H. McGee & Son Inc.
Monuments and Markers
508 State Street
Rochester, NY 14608
(585)464602

SINCE 1899

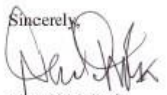
Donald M. Rath
Robert J. Leonard

September 18, 2025

To the superintendent of Maplewood Cemetery:
Would you please enter the following foundation order: (Our order # 2025-McNeil)

Name on Memorial: Donald Thomas McNeil
Date of Death: June 14, 2025
Size: 2-2 x 1-2 This size does not include the size of the border if required.
Center On: his grave
Rough Butt: None
Type of Memorial: Single Monument
Remarks: Section K Row 23 #4

Thank-you in advance for your kind consideration. Please send us bill when the work has been completed and we will promptly remit payment.

Sincerely,

Donald M. Rath
John H. McGee & Son



Enter Foundation Size

26 X 14

Notes: 1. Flush monuments do **NOT** require a mowing collar.
2. All Veteran Markers are charged the minimum price. (24x12 plaque)
3. The default is a 1" mowing collar on all sides (adds 2x2).

Is a Mowing Collar Required?
☒ Yes (default)
☐ No

Calculate \$

26x14 ordered
Add:
2x2 mowing collar
=28x16 foundation

Verify Location:

Last	First	Middle	Section	Lot	Grave	Rev	Int	Cre
McNeil	Donald	Thomas	K	23	4		X	C

Enter Foundation Size

X

Notes: 1. Flush monuments do **NOT** require a mowing collar.
2. All Veteran Markers are charged the minimum price. (24x12 plaque)
3. The default is a 1" mowing collar on all sides (adds 2x2).

Is a Mowing Collar Required?
☒ Yes (default)
☐ No

Calculate \$

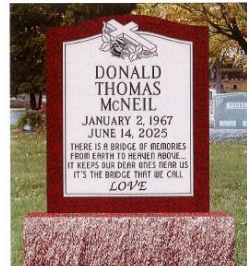
MWC Foundation Cost Output (rev php8 2025)

Calculating Foundation price and cost for: 28 x 16
> MWC Foundation Cost Output (rev php8)

Width	Length	MWC Cost	Customer Price
28	16	\$ 448	\$ 806

Monument data
also is entered in
the ACCESS
Database and
tracked for
completion.

Verify that the grave is fully paid for first.....



\$806



McNeil, Donald T.

Add company name

Email
info@McGeeMonuments.net

Billing address
508 State St, Rochester, NY 14608

Notes
Monument Foundation: K23 #4,
28x16, single centered, Donald
McNeil (McGee)

Phone
Add phone number

Shipping address (same as billing address)
508 State St, Rochester, NY 14608

Custom Fields

Financial summary

Open balance
\$0.00

Overdue payment
\$0.00

Transaction List

Activity Feed

NEW

Statements

Recurring Transactions

Projects

Customer Details

Late Fees

Notes

NEW

Tasks

Batch actions

Type

All plus deposits

Status

All

Date

All

View Recurring Templates

Feedback

☐	DATE ▼	TYPE	NO.	CUSTOMER / PROJECT	MEMO	AMOUNT	STATUS	ACTION				
☐	10/8/25	Deposit		Monuments - McGee, John H. & Son:McNeil, Donald T.		-\$806.00						View/Edit ▼
☐	10/8/25	Payment	18339	Monuments - McGee, John H. & Son:McNeil, Donald T.		\$806.00		Closed				View/Edit ▼
☐	9/19/25	Pledge	2463	Monuments - McGee, John H. & Son:McNeil, Donald T.	Monument Foundation: K23 #4, 28x16, single centered, Donald	\$806.00		Paid				View/Edit Print ▼
Total						-\$806.00						

Purchase Order #1202

Last Delivery:

Sent by email to KJKCemeteryLLC@gmail.com at Sep 25, 11:57 am Eastern Daylight Time

Mailing address

Kurt J Knapp
Kurt J Knapp
283 Chelsea Meadows Dr
West Henrietta, NY 14586-9667
US

Ship to

Select customer for address

Purchase Order date

09/25/2025

Due date

MM/DD/YYYY

Permit no.

Shipping address

MAPLEWOOD CEMETERY ASSOCIATION
24 Flinton Run
Churchville, NY 14428 USA

Ship Via

\$448

Section

Lot or Row

Grave

Tags(2)

Expense: Foundation Start typing to add a tag

Category details

#	CATEGORY	DESCRIPTION	AMOUNT	CUSTOMER / PROJECT	CLASS	RECEIVED	CLOSED		
1	Cemetery Services:Foundation	Monument Foundation: K23 #4, 28x16, single centered, Donald McNeil (McGee)	\$448.00	Monuments - McGee, John H. & Son	Cem Services:Foundation	\$448.00	☒		
2	Cemetery Services:Foundation	Foundation for VA Bronze Plaque, F15 #3, Flush footer, Anthony McMorrow	\$500.00	McMorrow, Anthony	Cem Services:Foundation	\$500.00	☒		
3	Cemetery Services:Foundation	Monument Foundation: K13 6-7-8, 44x14, centered on 3 graves, Dan Tang (Rochester Mnt)	\$616.00	Monuments - Rochester Monument Co	Cem Services:Foundation	\$616.00	☒		
4									

Add lines Clear all lines

MWC Quarterly Business Report

Business Report as of 9/30/2025

YTD 2025

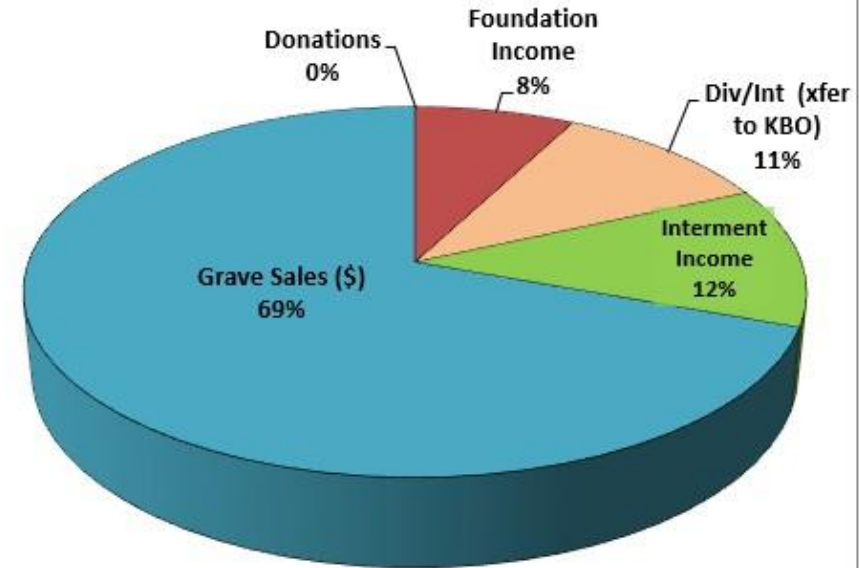


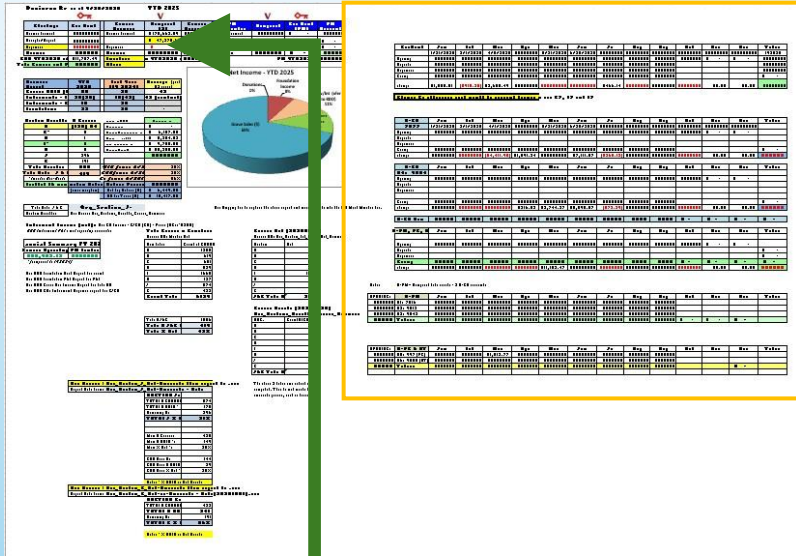
Checking:	Key Bank	General Savings:	Vanguard (3)	General Accounts FY	PM Accounts:	Vanguard	Key Bank (PM)	PM Accounts YTD
Balance Forward	\$ 44,659.70	Balance Forward	\$ 175,662.59	\$ 220,322.29	Balance Forward	\$ 352,350.00	\$ -	\$ 352,350.00
Receipts/Deposit	\$ 124,292.47		\$ 47,275.63		Receipts/Deposits		\$ -	\$ -
Expenses	\$ 112,584.98	Expenses	\$ -		Expenses		\$ -	\$ -
Balance	\$ 56,367.19	Balance	\$ 222,938.22	\$ 279,305.41	Balance	\$ 443,275.27	\$ -	\$ 443,275.27
KBO YTD2025 +/-	\$ 11,707.49	Includes:	Gen YTD2025 +/-	\$58,983.12			PM YTD2025 +/-	\$90,925.27
Total General and PM:	\$ 722,580.68	Xfer: \$20,000 KB->VG						

Business Report	YTD 2025	Last Year (FY 2024)	Average (past 52 years)
Graves SOLD (#)	55	38	43
Interments - Full (total)	20(35)	18(43)	43 (combined)
Interments - Cremated	15	25	
Foundations	22	30	-

Section Availability	# Graves	Income - YTD	Net Income
B	(135) 84	Donations	\$ -
C*	0	Foundation Income	\$ 6,157.00
D	1	Div/Int (xfer to KBO)	\$ 8,384.52
F*	0	Interment Income	\$ 9,750.00
H	0	Grave Sales (\$)	\$ 55,200.00
J	396		\$ 79,491.52
K	191		
Total Available:	588	J: MAIN (since 6/2013)	35%
Total Sold: J & K	419	J: CRE(since 6/2013)	20%
* Includes Buy-Backs		K: (since 6/2013)	56%
F:added 16 new graves	Donation Notes:	Historic Preservation	\$ 2,142.74
	(since inception)	Vet Flag Holders (All)	\$ 6,449.00
		\$\$ for Trees (All)	\$ 15,417.00

Net Income - YTD 2025





MWC Business Report

KeyBank	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
	1/31/2025	3/1/2025	4/5/2025	4/30/2025	5/31/2025	6/30/2025	7/31/2025	8/31/2025	9/30/2025	10/31/2025	11/30/2025	12/31/2025	FY2025
Opening	\$ 44,659.70	\$ 45,665.51	\$ 44,747.13	\$ 47,355.62	\$ 56,281.81	\$ 47,710.23	\$ 46,246.33	\$ 46,712.47	\$ 43,411.23	\$ 56,367.19	\$ -	\$ -	\$ 44,659.70
Deposits	\$ 8,461.51	\$ 3,997.62	\$ 8,296.39	\$ 15,654.72	\$ 25,581.97	\$ 15,413.52	\$ 14,575.15	\$ 7,935.20	\$ 24,376.39				\$ 124,292.47
Expenses	\$ 7,455.70	\$ 4,916.00	\$ 5,687.90	\$ 6,728.53	\$ 34,153.55	\$ 16,877.42	\$ 14,109.01	\$ 11,236.44	\$ 11,420.43				\$ 112,584.98
Closing	\$ 45,665.51	\$ 44,747.13	\$ 47,355.62	\$ 56,281.81	\$ 47,710.23	\$ 46,246.33	\$ 46,712.47	\$ 43,411.23	\$ 56,367.19				\$ -
change	\$1,005.81	(\$918.38)	\$2,608.49	\$8,926.19	(\$8,571.58)	(\$1,463.90)	\$466.14	(\$3,301.24)	\$12,955.96	(\$56,367.19)	\$0.00	\$0.00	\$ 11,707.49

Change Cell addresses each month to current balance in cells C7, F7 and I7

V-GO	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
7077	1/31/2025	3/1/2025	4/1/2025	4/30/2025	5/31/2025	6/30/2025	7/31/2025	8/31/2025	9/30/2025	10/31/2025	11/30/2025	12/31/2025	
Opening	\$ 61,569.66	\$ 62,799.39	\$ 60,516.16	\$ 56,104.26	\$ 57,695.60	\$ 80,979.51	\$ 88,091.38	\$ 87,823.26	\$ 90,956.22	\$ 95,695.88	\$ -	\$ -	
Deposits													
Expenses													
Closing	\$ 62,799.39	\$ 60,516.16	\$ 56,104.26	\$ 57,695.60	\$ 80,979.51	\$ 88,091.38	\$ 87,823.26	\$ 90,956.22	\$ 95,695.88				\$ -
change	\$1,229.73	(\$2,283.23)	(\$4,411.90)	\$1,591.34	\$23,283.91	\$7,111.87	(\$268.12)	\$3,132.96	\$4,739.66	(\$95,695.88)	\$0.00	\$0.00	(\$61,569.66)

V-GO	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
V4: 9584													
Opening	\$ 114,092.93	\$ 117,293.56	\$ 116,093.32	\$ 111,995.20	\$ 112,211.22	\$ 115,955.59	\$ 121,046.46	\$ 120,974.07	\$ 124,087.10	\$ 127,242.34	\$ -	\$ -	
Deposits													
Expenses													
Closing	\$ 117,293.56	\$ 116,093.32	\$ 111,995.20	\$ 112,211.22	\$ 115,955.59	\$ 121,046.46	\$ 120,974.07	\$ 124,087.10	\$ 127,242.34				\$ -
change	\$3,200.63	(\$1,200.24)	(\$4,098.12)	\$216.02	\$3,744.37	\$5,090.87	(\$72.39)	\$3,113.03	\$3,155.24	(\$127,242.34)	\$0.00	\$0.00	(\$114,092.93)

V-GO Sum	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
	\$ 180,092.95	\$ 176,609.48	\$ 168,099.46	\$ 169,906.82	\$ 196,935.10	\$ 209,137.84	\$ 208,797.33	\$ 215,043.32	\$ 222,938.22	\$ -	\$ -	\$ -	\$ -

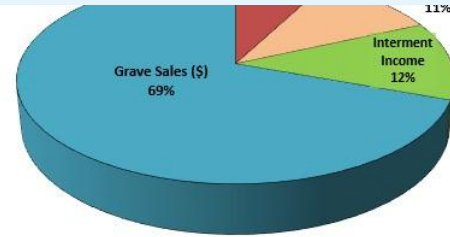
V-PM, PC, ST	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
Opening	\$402,066.03	\$416,842.65	\$ 420,098.17	\$409,087.64	\$ 399,488.46	\$ 410,670.93	\$426,335.35	\$423,781.14	\$439,582.02	\$443,275.27	\$ -	\$ -	
Deposits													\$ -
Expenses													\$ -
Closing	\$416,842.65	\$420,098.17	\$ 409,087.64	\$399,488.46	\$410,670.93	\$426,335.35	\$423,781.14	\$439,582.02	\$443,275.27	\$ -	\$ -	\$ -	\$ -
change	\$14,776.62	\$3,255.52	(\$11,010.53)	(\$9,599.18)	\$11,182.47	\$15,664.42	(\$2,554.21)	\$15,800.88	\$3,693.25	(\$443,275.27)	\$0.00	\$0.00	(\$402,066.03)

MWC Business Report

Foundations	22	30	-
-------------	----	----	---

Section Availability	# Graves	Income - YTD	Net Income
B	(135) 84	Donations	\$ -
C*	0	Foundation Income	\$ 6,157.00
D	1	DivInt (refer to K&B)	\$ 8,384.52
F*	0	Interment Income	\$ 9,750.00
H	0	Grave Sales (\$)	\$ 55,200.00
J	396		\$ 79,491.52
K	191		
Total Available:	588		
Total Sold: J & K	419		
* Includes Buy-Backs			
Added 16 new graves			

Donation Notes:	Historic Preservation	\$ 2,142.74
(since 6/2013)	Vet Flag Holders (All)	\$ 6,449.00
	\$\$ for Trees (All)	\$ 15,417.00



Total Sold: J & K
Section Availability: Use Snipping tool to capture the above report and insert that file into the

Interment Income (net): Use Snipping tool to capture the above report and insert that file into the
QBO Interment P&L is not reported separately

Financial Summary FY	
General Operating:	P
	\$58,983.12
	\$

*(compared to FY2024)

Use QBO Foundation QuickBooks for count
Use QBO Foundation P&L Report for P&L
Use QBO Grave Sale Income Statement for total \$\$
Use QBO GO: Interment Expense Report for JKKS

Total Graves in Cemetery	
Row Labels	Count of GRAVE
A	1288
B	619
C	601
D	829
F	1665
H	137
J	574
K	432
Grand Total	6129

Total # J&K	1006
Total # J&K SOLD	419
Total % Sold	42%

Graves Sold (20250601)	
Access DB: Qry_Section_Lot_Grave_Sold_Summary	
Section	Sold
A	914
B	484
C	602
D	796
F	1662
H	137
J	156
K	231
J&K Total Sold:	387

Graves Available (20250628)	
Qry_Section_Availability_Graves_Summary	
SEC.	CountOfGRAVE
A	374
B	135
C	0
D	1

Note: Graves SOLD calculations are different than Grave SALES (\$)

Use Access QRY Qry_Section_J_Sold-Unavailable then export to .xlsx
Report Data from: Qry_Section_J_Sold-Unavailable - Data (20251001).xlsx

SECTION J:	
TOTAL # GRAVES	574
TOTAL # SOLD *	178
Remaining #:	396
TOTAL J % Sold *:	31%
Main # Graves:	430
Main # SOLD *:	149
Main % Sold *:	35%
CRE Area #:	144
CRE Area # SOLD *	29
CRE Area % Sold *:	20%

Note: * % SOLD or Not Available

Use Access QRY Qry_Section_K_Sold-Unavailable then export to .xlsx
Report Data from: Qry_Section_K_Sold-or-Unavailable - Data(20251001).xlsx

SECTION K:	
TOTAL # GRAVES	432
TOTAL # SOLD *	241
Remaining #:	191
TOTAL K % Sold *:	56%

Note: * % SOLD or Not Available

QBO provides P&L Reports



MAPLEWOOD CEMETERY ASSOCIATION

Foundation P&L

January 1 - October 12, 2025

	CEM SERVICES	FOUNDATION	TOTAL CEM SERVICES	TOTAL
▼ Revenue				
Foundation Income		27,516.00	27,516.00	\$27,516.00
Total Revenue	\$0.00	\$27,516.00	\$27,516.00	\$27,516.00
GROSS PROFIT	\$0.00	\$27,516.00	\$27,516.00	\$27,516.00
▼ Expenditures				
▼ Cemetery Services				\$0.00
Foundations		14,051.00	14,051.00	\$14,051.00
Total Cemetery Services		14,051.00	14,051.00	\$14,051.00
Total Expenditures	\$0.00	\$14,051.00	\$14,051.00	\$14,051.00
NET OPERATING REVENUE	\$0.00	\$13,465.00	\$13,465.00	\$13,465.00
NET REVENUE	\$0.00	\$13,465.00	\$13,465.00	\$13,465.00

Cash basis Sunday, October 12, 2025 01:20 PM GMT-04:00

QBO provides P&L Reports



MAPLEWOOD CEMETERY ASSOCIATION

Interment P&L

January 1 - October 12, 2025

	CEM SERVICES	INTERMENT	CREMATION	FULL INTERMENT	WEEKEND-HOLIDAY FEE	WINTER ACCESS	TOTAL INTERMENT	TOTAL CEM SERVICES	TOTAL
▼ Revenue									
Interment Income			12,600.00	18,800.00	6,200.00	150.00	37,750.00	37,750.00	\$37,750.00
Services						50.00	50.00	50.00	\$50.00
Total Revenue	\$0.00	\$0.00	\$12,600.00	\$18,800.00	\$6,200.00	\$200.00	\$37,800.00	\$37,800.00	\$37,800.00
GROSS PROFIT	\$0.00	\$0.00	\$12,600.00	\$18,800.00	\$6,200.00	\$200.00	\$37,800.00	\$37,800.00	\$37,800.00
▼ Expenditures									
Bank Service Fee				400.00			400.00	400.00	\$400.00
▼ Cemetery Services									\$0.00
Interments - Grave Opening			-800.00	9,400.00			8,600.00	8,600.00	\$8,600.00
Weekend-Holiday Fee					1,200.00		1,200.00	1,200.00	\$1,200.00
Total Cemetery Services			-800.00	9,400.00	1,200.00		9,800.00	9,800.00	\$9,800.00
Total Expenditures	\$0.00	\$0.00	\$ -800.00	\$9,800.00	\$1,200.00	\$0.00	\$10,200.00	\$10,200.00	\$10,200.00
NET OPERATING REVENUE	\$0.00	\$0.00	\$13,400.00	\$9,000.00	\$5,000.00	\$200.00	\$27,600.00	\$27,600.00	\$27,600.00
NET REVENUE	\$0.00	\$0.00	\$13,400.00	\$9,000.00	\$5,000.00	\$200.00	\$27,600.00	\$27,600.00	\$27,600.00

Cash basis Sunday, October 12, 2025 01:21 PM GMT-04:00

QBO PM Div/Int report



MAPLEWOOD CEMETERY ASSOCIATION

PM Div/Int

January 1 - October 12, 2025

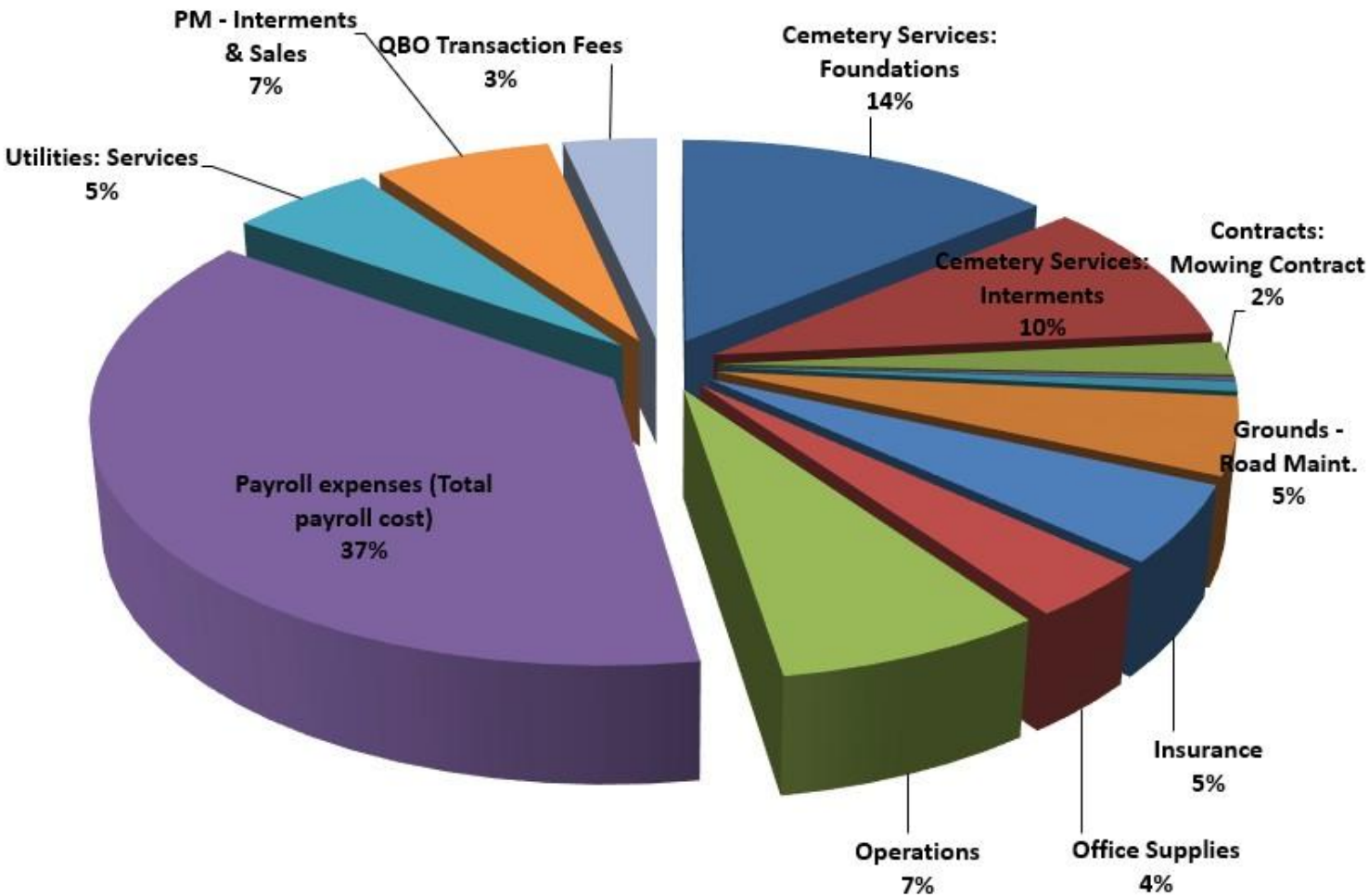
DATE	NUM	NAME	MEMO/DESCRIPTION	CLASS	QTY	AMOUNT	BALANCE	A/R PAID
▼ Finance								
▼ PM								
▼ PM Div-Int								
01/02/2025		Vanguard	VGI-STAR INVESTMENT	Finance:PM:PM Div-Int	-1.00	55.24	55.24	
01/02/2025		Vanguard	VGI-STAR INVESTMENT	Finance:PM:PM Div-Int	-1.00	7.32	62.56	
01/02/2025		Vanguard	VGI-STAR INVESTMENT	Finance:PM:PM Div-Int	-1.00	73.07	135.63	
01/02/2025		Vanguard	VGI-STAR INVESTMENT	Finance:PM:PM Div-Int	-1.00	182.30	317.93	
01/06/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int	-1.00	67.43	385.36	
02/04/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int	-1.00	67.34	452.70	
02/04/2025		Vanguard	VGI-HT B IX AD INVESTMENT	Finance:PM:PM Div-Int	-1.00	80.28	532.98	
03/04/2025		Vanguard	VGI-HT B IX AD INVESTMENT	Finance:PM:PM Div-Int		73.45	606.43	
03/04/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int		66.83	673.26	
03/25/2025		Vanguard	VGI-HIDIVYDIXA INVESTMENT	Finance:PM:PM Div-Int		1,396.73	2,069.99	
03/25/2025		Vanguard	VGI-EQ INC ADM INVESTMENT	Finance:PM:PM Div-Int		559.38	2,629.37	
04/02/2025		Vanguard	VGI-INFPRSECAD INVESTMENT	Finance:PM:PM Div-Int	-1.00	153.52	2,782.89	
04/02/2025		Vanguard	VGI-HT B IX AD INVESTMENT	Finance:PM:PM Div-Int	-1.00	82.34	2,865.23	
05/02/2025		Vanguard	VGI-HT B IX AD INVESTMENT	Finance:PM:PM Div-Int		80.30	2,945.53	
05/02/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int		67.67	3,013.20	
06/03/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int	-1.00	67.78	3,080.98	
06/24/2025		Vanguard	VGI-HIDIVYDIXA INVESTMENT	Finance:PM:PM Div-Int	-1.00	1,424.78	4,505.76	
07/02/2025		Vanguard	VGI-STAR INVESTMENT	Finance:PM:PM Div-Int	-1.00	57.21	4,562.97	
07/02/2025		Vanguard	VGI-STAR INVESTMENT	Finance:PM:PM Div-Int	-1.00	17.34	4,580.31	
07/02/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int	-1.00	69.02	4,649.33	
07/02/2025		Vanguard	VGI-INFPRSECAD INVESTMENT	Finance:PM:PM Div-Int	-1.00	631.74	5,281.07	
08/04/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int	-1.00	69.04	5,350.11	
08/04/2025		Vanguard	VGI-HT B IX AD INVESTMENT	Finance:PM:PM Div-Int		84.16	5,434.27	
09/03/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int	-1.00	69.04	5,503.31	
09/03/2025		Vanguard	VGI-HT B IX AD INVESTMENT	Finance:PM:PM Div-Int	-1.00	84.70	5,588.01	
09/23/2025		Vanguard	VGI-HIDIVYDIXA INVESTMENT	Finance:PM:PM Div-Int	-1.00	1,407.67	6,995.68	
09/23/2025		Vanguard	VGI-EQ INC ADM INVESTMENT	Finance:PM:PM Div-Int	-1.00	511.98	7,507.66	
10/02/2025		Vanguard	VGI-HT B IX AD INVESTMENT	Finance:PM:PM Div-Int	-1.00	82.41	7,590.07	
10/02/2025		Vanguard	VGI-GNMA INV INVESTMENT	Finance:PM:PM Div-Int	-1.00	70.31	7,660.38	
Total for PM Div-Int						\$7,660.38		
Total for PM						\$7,660.38		
Total for Finance						\$7,660.38		

MWC Quarterly Business Report - Expenses

General Account Expenses:

Cemetery Services: Foundations	\$ 12,487.00
Cemetery Services: Interments	\$ 8,600.00
Contracts: Mowing Contract	\$ 1,980.00
Equipment: Purchase	\$ 214.92
Equipment: Fuel - Supplies	\$ 603.95
Grounds - Road Maint.	\$ 4,569.00
Insurance	\$ 4,552.45
Office Supplies	\$ 3,123.74
Operations	\$ 6,492.95
Payroll expenses (Total payroll cost)	\$ 33,422.86
Utilities: Services	\$ 4,804.38
PM - Interments & Sales	\$ 5,815.00
QBO Transaction Fees	\$ 3,078.26
	\$ 89,744.51

2025 YTD Expense Chart



Rate change requests have to be submitted and approved by the NYS Cemetery Division



Maplewood Cemetery Association

Incorporated in 1896
150 Middle Road
Henrietta, NY 14467

Rates and Charges – Requested Changes and Updates

2025

January 21, 2025



Division of
Cemeteries

One Commerce Plaza
99 Washington Avenue
Albany, NY 12231-0001
Telephone: (518) 474-6226
www.dos.ny.gov

Cemetery Name: Maplewood Cemetery	Maplewood Cemetery – Business Office
Cemetery County: Monroe	Gary Stockmaster, Executive Director
NYS Cemetery ID # 28018	24 Flinton Run
Federal ID # 16 0999814	Churchville, NY 14428

The Maplewood Cemetery Association Board of Directors has approved the following increases and is requesting your approval. The approved lot sale pricing is also included in the following table.

These increases are planned to take effect on April 1st, 2025, if approved.

Regards,

Gary Stockmaster, Executive Director – Maplewood Cemetery Association
585.473.2609
Gary@MaplewoodCemetery.org



Maplewood Cemetery Association

Incorporated in 1896
150 Middle Road
Henrietta, NY 14467

Lot Sales:	Current	Proposed
Full size (per grave)	\$1,200	\$1,200
Cremation-only (Section J)	\$600	\$600
Interments: (1)		
Adult and Child full/vault	\$800	\$1,000
Adult oversized full/vault	\$800	\$1,200
Infants (up to 4 ft.)	\$600	\$600
Cremated Remains - Human (urn)	\$600	\$800
Cremated Remains – Pet (urn) (2)	\$600	\$800
Additional Fees:		
Special Grave Maintenance fee (3)	\$200	\$200
Weekend & Holiday	\$500	\$600
After 3 PM, any day	\$0	\$500
Disinterment Fee <i>cremains</i>	\$1,500	\$1,500
Disinterment Fee <i>full/vault</i>	\$1,500	\$3,000
Monument Foundations:		
Per square inch	\$1.50	\$1.80
Minimum Charge	\$432	\$519
Duplicate Deed:	\$10	\$10

- (1) The Rates and Charges include the 2001 NY State mandatory charge of \$35.00 to our Permanent Maintenance account for interments and a \$5 vandalism fee.
- (2) Cremated pets that require a separate grave opening.
- (3) The Special Grave Maintenance Fee will be charged for exceptions to the concrete vault or concrete liner requirements.

Rate change requests have to be submitted and approved by the NYS Cemetery Division

DIVISION OF CEMETERIES

STATE OF NEW YORK
DEPARTMENT OF STATE
ONE COMMERCE PLAZA
99 WASHINGTON AVENUE
ALBANY, NY 12231-0001
TELEPHONE: (518) 474-6226
FAX: (518) 473-0676
HTTPS://DOS.NY.GOV

KATHY HOCHUL
GOVERNOR
CEMETERY BOARD
WALTER T. MOSLEY
SECRETARY OF STATE
CHAIR
LETITIA JAMES
ATTORNEY GENERAL
JAMES V. McDONALD, M.D., M.P.H.
COMMISSIONER OF HEALTH

Dear Cemeterian:

Enclosed is a copy of an Order of the New York State Cemetery Board.

Please be advised that no rate or charge may be increased, decreased or added without specific authorization by the New York State Cemetery Board. Both service charges and lot prices shall be posted in conformance with Section 1510(a) of the Not-for-Profit Corporation Law and shall be charged only at the authorized prices filed in the office of the Cemetery Board.

Prices for burial rights (graves, lots and mausoleum space) are not subject to Cemetery Board approval but must be filed with this office pursuant to Section 1513(b) of the Not-for-Profit Corporation Law. Sub-paragraph (2) of the above reference also requires that at the time a sale of burial rights, the purchaser shall receive a copy of the rules and regulations and the restrictions relating to the use of the plots and an outline of the obligations (charges for services) of the lot owner.

If not already included as part of the rate application, A COPY OF THE COMPLETE LISTING OF ALL THE CEMETERY SERVICE CHARGES MUST BE FILED WITH THE DIVISION OF CEMETERIES WITHIN 21 DAYS OF RECEIPT OF THIS LETTER. Please indicate your compliance with this request when you return the rate list to distinguish it from another rate application. One option would be to return a copy of this letter with your submission.

Thank you for your cooperation.

Sincerely,

Levitt A. Padellaro

Director



Department of State
Cemeteries

DIVISION OF CEMETERIES

STATE OF NEW YORK
DEPARTMENT OF STATE
ONE COMMERCE PLAZA
99 WASHINGTON AVENUE
ALBANY, NY 12231-0001
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KATHY HOCHUL
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SECRETARY OF STATE
CHAIR

LETITIA JAMES
ATTORNEY GENERAL

JAMES V. McDONALD, M.D., M.P.H.
COMMISSIONER OF HEALTH

By application received January 24, 2025, Maple Wood Cemetery, Monroe County, Cemetery No. 28-018, requested permission to increase its charges for services.

The Cemetery Board has reviewed the finances and the operation of the cemetery corporation and has determined that the requested charges are fair and reasonable.

Therefore, pursuant to Section 1509(c) of the Not-for-Profit Corporation Law, the requested charges are approved as follows:

Description of Charge	Amount Approved (CURRENTLY)	Amount Requested & Approved (NEW)
Interments **:		
Adult/Full Burial	800	1000
Adult/Full Burial, Oversized	NEW	1200
Cremated Remains (human)	600	800
Cremated Remains (pet)	600	800
Disinterment:		
Disinterment, full burial with vault	1500	3000
Additional Charges:		
Weekend/Holiday, flat	500	600
After 3 PM, flat	NEW	500
Foundations:		
Per Square Inch	1.50	1.80
Minimum Charge	432	519

*Includes \$35.00 PM allocation and \$5.00 V&A fee (non-NYS).

**An additional charge may be made for snow removal or penetration of frost based on the additional costs to the cemetery pursuant to Section 1509 (d) of the not-for-profit corporation law.

This board order does not include charges that are not new or being changed from what the Division previously approved.

Foundations for all upright monuments, by whomsoever installed, shall be no less than the width and length of the base of the monument and shall be poured in concrete to a depth no less than the full depth of the grave or its equivalent if rock conditions exist.

Rate changes requests are permitted once per year.

Grave Buy-Back Considerations

Grave Buy-Back Calculations and Examples						
Grave Price	Year Sold	Current Year	Num Years	Interest Rate	Interest	New Price
\$ 75.00	1966	2025	59	4%	\$ 177.00	\$ 252.00
\$ 200.00	1985	2025	40	4%	\$ 320.00	\$ 520.00
\$ 400.00	1997	2025	28	4%	\$ 448.00	\$ 848.00
\$ 125.00	1980	2025	45	4%	\$ 225.00	\$ 350.00
\$ 100.00	1974	2025	51	4%	\$ 204.00	\$ 304.00
\$ 500.00	2005	2025	20	4%	\$ 400.00	\$ 900.00
\$ 900.00	2012	2025	13	4%	\$ 468.00	\$ 1,368.00
\$ 900.00	2019	2021	2	4%	\$ 72.00	\$ 972.00
\$ 1,200.00	2022	2025	3	4%	\$ 144.00	\$ 1,344.00
\$ 1,200.00	2023	2025	2	4%	\$ 96.00	\$ 1,296.00
Do not over pay for a Grave Buy-back. In many cases the 4% per anum could exceed the current sale price of the grave.						
NYS Cemetery Division has verbally stated that if the customer accepts the amount being offered by MWC, even if it is not the full 4% per anum value, that is the 'deal' the customer and MWC agree to. The deed must be surrendered to MWC, the database record(s) for those graves/customer will be deleted. Those graves can now be 'resold' at the current sale price.						
Please note: The grave(s) to be bought-back have to be unused and unmodified. No monuments can be on the grave(s). If 2 graves were purchased, 1 grave is now occupied and 1 monument covers both graves, it can not be surrendered and bought-back.						

MWC is not required to buy-back any grave. The NYS rules are more guidelines when the situation arises.

For instance, the table shows that if we strictly followed the NYS guidelines, we could potentially pay out more than the grave's current sale price. Buying back a grave can help both the requesting family and the cemetery.

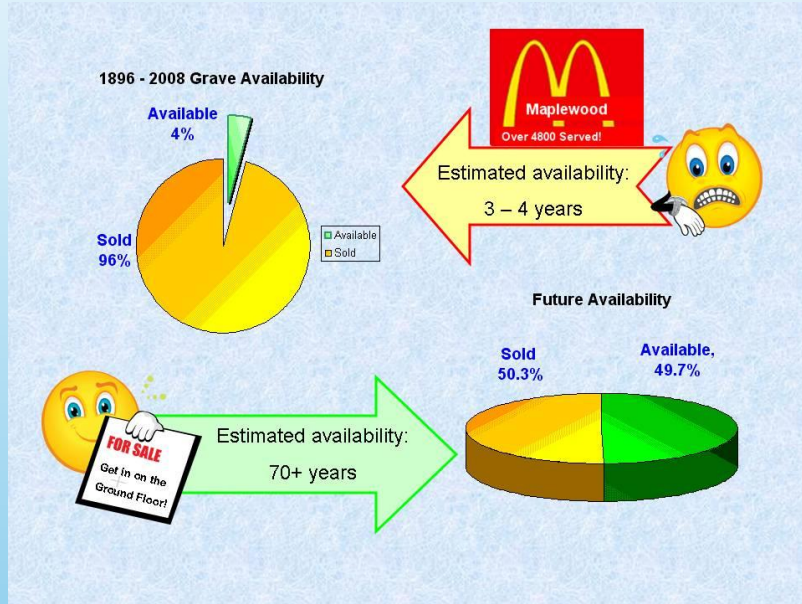
Most surrounding cemeteries will NOT buy back graves.

Watch for deed ownership issues. A deceased deed owner can lead to family conflicts. These conflicts must be resolved, in writing, before we consider a buy back offer.

My preferred approach is to offer the amount it was initially sold for. There is some bargaining room but most families have agreed to that amount.

We can resell the grave at today's price.

Planning and Forecasting



- Planning and forecasting this business is difficult.
- The table below was generated as a 'proforma' attempt to see what the business would have to accomplish to reverse the downward signs.
- We can't necessarily increase sales on demand, but we can identify cost cutting methods, such as delaying development projects or buying new equipment.
- Future planning and forecasting for new developments has to be properly targeted. The development of new sections can take years to plan, permit and execute.

Year	Expenses	Income	Projects*	P/L	Type
2023	\$ 58,708	\$ 58,593	\$ -	(\$114)	Forecast
2022	\$145,598	\$ 98,689	\$32,943	(\$46,909)	Actual
2020	\$ 92,152	\$121,517	\$ 6,204	\$29,365	Actual
2018	\$ 76,139	\$ 97,542	\$10,099	\$21,403	Actual

Projects*: Amounts included in Expenses

2023 Expenses are annualized, 'static' expenses. Additional expenses are not shown

2023 Income is forecast to meet or exceed the expenses (net income).



All that review and analysis leads to this:

Maplewood Cemetery Association Rates and Charges 2025

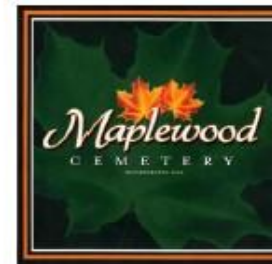
Lot Sales:	
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Interments: (1)	
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Additional Fees:	
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Monument Foundations:	
Per square inch	\$1.80
Minimum Charge	\$519
Duplicate Deed:	
	\$10



For Burial and Cemetery information:
Maplewood Cemetery Voicemail
585-672-1020

Visit us at:
www.MaplewoodCemetery.org

Email us at:
info@MaplewoodCemetery.org



Notes:

- (1) The Rates and Charges include the 2001 NY State mandatory charge of \$35.00 to our Permanent Maintenance account for interments and a \$5 vandalism fee.
- (2) Cremated pets that require a separate grave opening.
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